

*WAIS Inc.*

# **Welcome to Network Publishing**

**Brewster Kahle  
President  
Wide Area Information Servers, Inc.**

April 29, 1993

Wide Area Information Servers

*WAIS Inc.*

**Network publishing  
opens new markets**

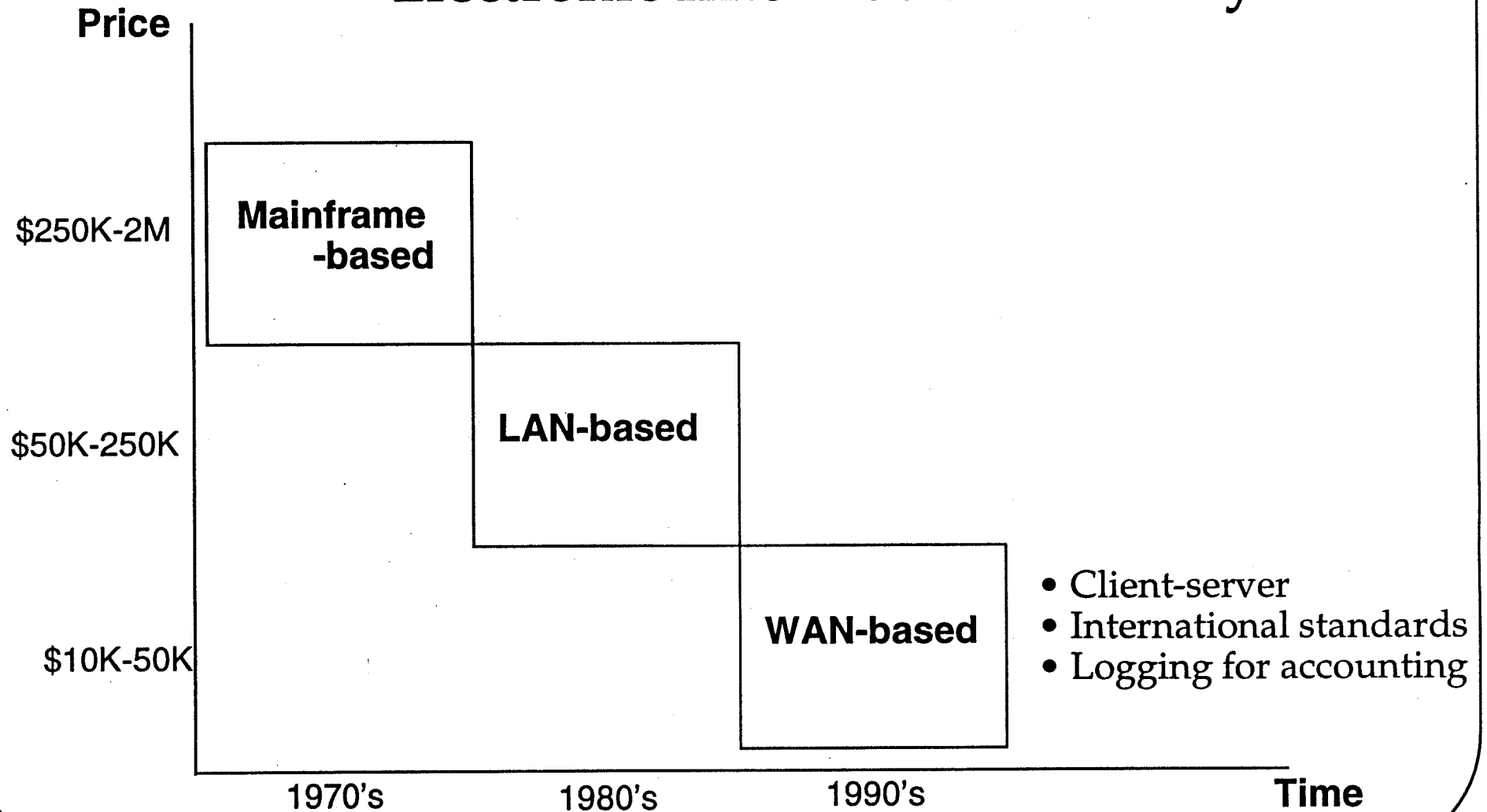
**WAIS Inc sells tools  
for network publishing**

April 29, 1993

Wide Area Information Servers

WAIS Inc.

## Electronic Information Delivery



April 29, 1993

Wide Area Information Servers

## **WAIS Inc Server**

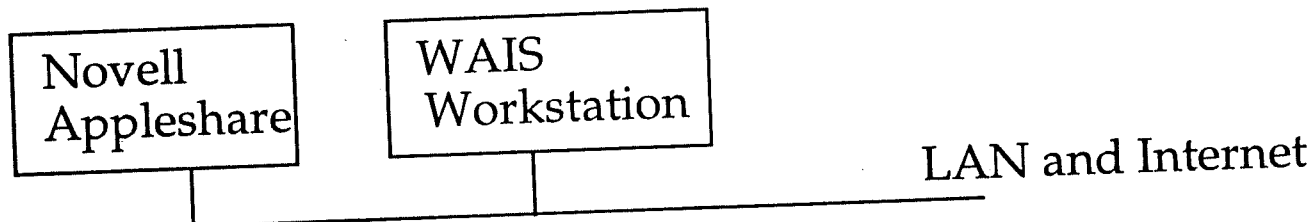
- **Mixed Natural Language and Boolean**
- **Accounting for Billing**
- **Restricted Access**
- **Data in original formats**
- **Popular Unix Platforms**

WAIS Inc.

# WAIS Inc Products

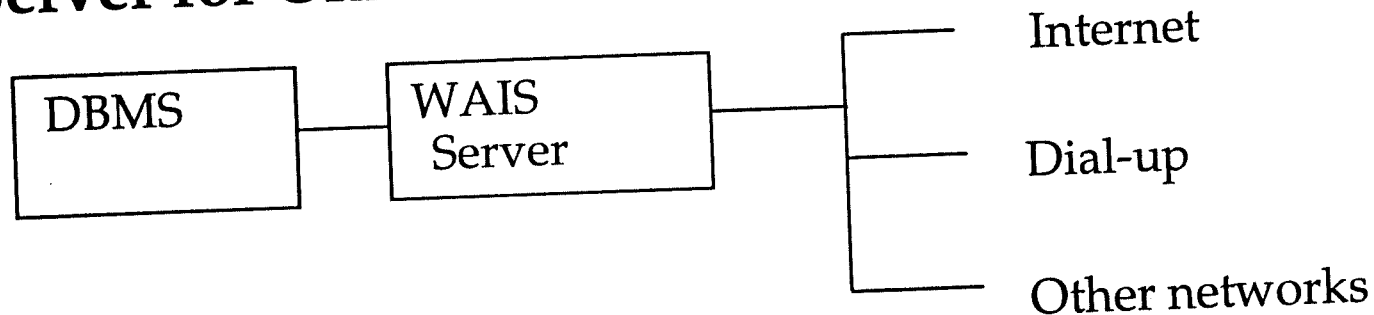
**WAIS Workstation for Unix**

**\$10k-40k**



**WAIS Server for Unix**

**\$15k-50k**



**Services and Training**

Wide Area Information Servers

April 29, 1993

*WAIS Inc.*

# **WAIS Inc Markets and Customers**

**Publishers**  
**TRADE**

**Government**  
**Environmental Protection Agency**

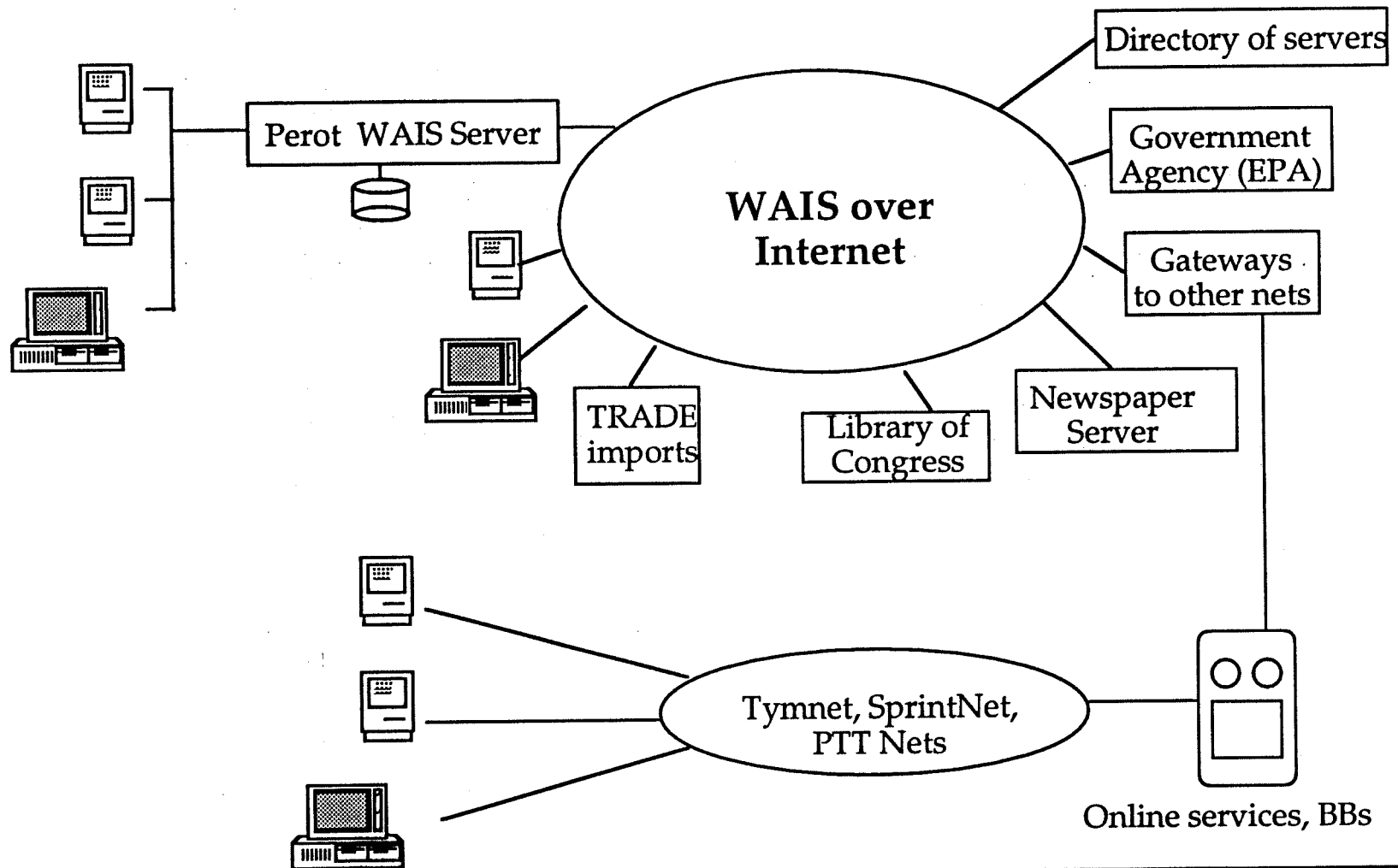
**Libraries**  
**Library of Congress**  
**Rice University**

**Distributed Corporations**  
**Perot Systems**

# WAIS Navigation

- Optimized for Wide Area Networks
- Natural Language with Relevance Feedback
- Personal/enterprise/wide area Information
- Interactive search → Agents

# WAIS Architecture





WAIS Inc.

# WAIS on Internet



- Over 30,000 users on the Internet
- Users in 28 Countries: Mexico, Singapore, Finland, Australia, ...
- 400 Databases served from 12 Countries: Norway, Canada, UK, ...  
New database every day.

April 29, 1993

Wide Area Information Servers

*WAIS Inc.*

## **WAIS Showcase**

**Encyclopaedia Britannica**

**Prototype WAIS Server**

**Dept of Energy Lab, INEL**

**WAIS, bboard, email for  
WAN and Mobile use**

**US Geological Survey**

**Spatial Searching**

**TRADE Inc**

**Import Manifests on WAIS**

**Ensemble Information**

**Dow Jones on WAIS**

**MCC**

**WAIS with Security**

**Lockheed**

**WAIS Integration**

**Johns Hopkin University**

**Oppenheimer on WAIS**

April 29, 1993

Wide Area Information Servers